



**Ravenna Public Schools  
12322 Stafford Street  
Ravenna, MI 49451**

**Request for Proposals**

**Server Solution**

**Issue Date March 18, 2019**

Ravenna Public Schools (the “School District”) is desirous of receiving proposals for a Server Solution for the School District. The purpose of this request for proposals for a Server Solution is to obtain sealed proposals from professional and qualified vendors who can provide a Server Solution in accordance with the terms and conditions of this RFP. The School District may select one or more qualified vendors to proceed with the negotiation process from those submitted Proposals. Past experience will also be judged through the reference of each entity.

**SCHOOL DISTRICT PROFILE**

The School District operates four (4) buildings, which include elementary, middle school, high school, and administrative building.

**PROPOSAL SUBMISSION DEADLINE AND REQUIREMENTS**

The Due Date for submission of Proposals in response to this RFP is:

**April 8th, 2019 at 9:00 a.m. Local Time** (the “Due Date”)

All Proposals must be delivered to the School District’s Administration Office on or before the Due Date as follows:

**Ravenna Public Schools  
Attn: Ryun Landheer, Director of Technology  
12322 Stafford Street  
Ravenna, MI 49451**

All Proposals must be marked “Server Solution” in the lower left hand corner of the Proposal package.

Oral, E-Mail or Facsimile Proposals will not be accepted. Any Proposals received after the Due Date listed above will not be accepted or considered and will be made available to the respective vendor, unopened, for pick-up at the vendor’s sole expense.

At the specified location and Due Date stated above, all timely submitted Proposals shall be publicly opened and dated. Any interested parties may attend. No immediate decision will be rendered.

Proposals must be presented in the format requested. Proposals not submitted in the prescribed form may be rejected at the sole discretion of the School District. Vendors are to provide three (3) hardcopies and one (1) electronic copy of any Proposal within the sealed package.

The School District reserves the right, in its sole and absolute discretion (for this provision and all other provisions contained in this RFP), to accept or reject, in whole or in part, any or all

Proposals with or without cause. The School District further reserves the right to waive any irregularity or informality in the RFP process or any Proposal, and the right to award the contract to other than the lowest bidder. The School District reserves the right to request additional information from any or all bidders. All Proposals shall be considered firm for ninety (90) days after Due Date for Proposals.

Requests for clarification or questions on bidding procedures or specifications may be directed to **Ryun Landheer**, Director of Technology by e-mail at **ralandheerrj@ravennaschools.org**. All requests for clarification or questions must be submitted on or before **March 29th, 2019 at 12:00 noon**. All questions and requests for clarification must be submitted via e-mail. Oral questions will not be accepted. All e-mailed questions and responses will be e-mailed to each vendor who submitted an e-mail address.

From the issue date of this RFP until a vendor is selected and the selection announced, a prospective vendor shall not communicate about the subject of this RFP or a vendor's Proposal with the School District, its Board of Education, or any individual member, administrators, faculty, staff, students, or employees, except for Ryun Landheer, Director of Technology.

The School District intends that all vendors shall have equal access to information relative to this RFP, and that this RFP contains adequate information. No information communicated, either verbally or in writing, to or from a vendor shall be effective unless confirmed by written communication contained in an addendum to this RFP, a request for clarification/question or other written response thereto, or in the Proposal.

A recipient of this RFP is responsible for any and all costs and liabilities incurred by it or others acting on its behalf in preparing or submitting a Proposal, or otherwise responding to this RFP, or any negotiations incidental to its Proposal or this RFP.

Each vendor certifies that their Proposal is made without any previous understanding, agreement or connection with any person, firm or corporation making a Proposal for the same subject matter and is in all respects fair, without outside control, collusion, fraud or otherwise illegal action.

The following outlines the information that must be provided by each vendor and the required format for its Proposal. Any Proposal not providing the required information, or not conforming to the format specified, may be disqualified on that basis. Proposals must: (i) demonstrate an understanding of the scope of services desired under this RFP; (ii) services, including the features of each, proposed by the vendor; and (iii) include all necessary information to enable the School District to thoroughly evaluate each vendor's overall experience, expertise, qualifications and ability to deliver the services in accordance with the requirements and obligations of this RFP. Each Proposal shall also include any other information or explanations that the vendor feels is/are significant with respect to the School District making an informed decision relative to its Proposal.

<b>Tab</b>	<b>Contents</b>	<b>Section</b>
	<b>General Vendor Information</b>	<b>I</b>
	<b>Organizational Structure and Philosophy</b>	<b>II</b>
	<b>Staffing</b>	<b>III</b>
	<b>Server Solution Specifications</b>	<b>IV</b>
	<b>Other Financial Considerations</b>	<b>V</b>
	<b>References</b>	<b>VI</b>
	<b>Attachments</b>	<b>VII</b>
	<b>Appendix A: Familial Relationship Disclosure Form</b>	
	<b>Appendix B: Affidavit of Compliance-Iran Sanctions</b>	
	<b>Appendix C: Certificate of Liability Insurance</b>	
	<b>Appendix D: Organization Charts</b>	
	<b>Appendix E: Server Solution Bid</b>	

## **I. General Vendor Information**

*The following items are of interest to the School District concerning each vendor. As a quality business relationship is important, each vendor should include anything else it feels the School District should understand about its company and/or Proposal. Please answer the following questions if they are applicable. If not, please indicate with a "N/A" response.*

- A. What is the legal name of your company?
- B. Please state the number of years your company has been in business.
- C. Are you a subsidiary, affiliate, or franchise? If yes, what is the name of your parent company?
- D. What are the headquarters' location address and relevant phone numbers?
- E. What is the company ownership structure?
- F. How many employees do you have locally?
- G. Outline the insurance coverage you carry.
- H. Provide Federal tax identification number.
- I. Describe all past and present lawsuits or legal actions that your company has had in the past three years. Also, please state whether these actions have had a material effect on the financial condition of your company.
- J. Has your company filed for "Chapter 11" within the past five years? If yes, how will this affect your ability to provide service?
- K. What kind of geographical classification applies to your company?
  - a. Local: (i.e., operates only one city)
  - b. Regional: (i.e., operates only in one geographical location)
  - c. Multi-Regional: (i.e., in more than one region but not national)
  - d. National: (i.e., provide services across the U.S. only)

## **II. Organizational Structure and Philosophy**

- A. How is your organization structured locally and how does this structure support your ability to provide the services you are proposing?
- B. What differentiates your organization from your competition?
- C. Describe your customer satisfaction guarantees of the services in your Proposal.

### III. Staffing

- A. How many Service Staff do you have in the local area?
- B. Please attach an organizational chart of your support teams for the School District, locations, indicate their names, titles, telephone numbers, areas of responsibility, years of experience in the industry, current organizations each team member is providing service to and years with your company.

### IV. Server Solution Specifications

- A. "Host" Server
  - a. Dual Intel Xeon processors (8 cores/processor or greater)
  - b. 256GB RAM
  - c. Dual SD card reader w/two 32GB (or greater) cards
  - d. 2 x 10Gb SFP+ NIC
  - e. 2 x 10Gb SFP+ Direct Attach Cables – 3m length (Juniper network compatible)
  - f. Dual power supplies
  - g. Hardware RAID controller
  - h. 9TB (or greater) raw storage – **ALL solid state drives**
  - i. Locking bezel
  - j. Server rails w/cable management arm
  - k. Out-of-band management module w/licensing
  - l. RPS will consider **new or recertified** hardware
  - m. 3-year hardware warranty
- B. "Backup" Server
  - a. Intel Xeon processor (8 cores/processor or greater)
  - b. 64GB RAM
  - c. 2 x 10Gb SFP+ NIC
  - d. 2 x 10Gb SFP+ Direct Attach Cables – 3m length (Juniper network compatible)
  - e. Dual power supplies
  - f. Hardware RAID controller
  - g. 12TB (or greater) raw storage
  - h. Locking bezel
  - i. Server rails w/cable management arm
  - j. Out-of-band management module w/licensing
  - k. RPS will consider **new or recertified** hardware
  - l. 3-year hardware warranty
- C. Software/licensing – **Academic licensing/pricing for all**
  - a. VMWare VSphere 6 Standard (for "Host" server)
  - b. VMWare Support and Subscription Basic – 1 year 12x5x4 Business Hour (for "Host" server) with 3 year alternate pricing
  - c. Windows Server 2019 Datacenter (for "Host" server)
  - d. Windows Server 2019 Standard (for "Backup" server)
  - e. Windows Server CAL – User x 125

- f. Windows Server CAL Student – User x 1100
- g. VEEAM Essentials Enterprise for VMWare (for “Backup” server)
- D. Services
  - a. Physical Installation of server equipment in RPS Datacenter
  - b. Installation of VMWare on “Host” server
  - c. Installation of Windows Server and VEEAM on “Backup” server
    - i. Create and test initial backup job
  - d. Configuration of all networking/switching related to use of “Host” and “Backup” servers within RPS network including out-of-band management
  - e. Apply all updates/patches as necessary
  - f. Services to include 10 hours of block time support (non-expiring)
- E. Miscellaneous
  - a. Patch cables, as necessary
  - b. Any consumable supplies needed for successful installation/implementation

**V. Other Financial Considerations:**

- A. Please provide pricing for the following scenarios:
  - a. Direct purchase
- B. What are your acceptable forms of payment?

**VI. References**

- A. Please provide at least two references where you have provided products/services to clients.

**VII. Required Attachments**

- A. Please provide the following:
  1. Familial Relationship Disclosure Form **(Appendix A)**
  2. Affidavit of Compliance – Iran Economic Sanctions Act **(Appendix B)**
  3. Certificate of Liability Insurance **(Appendix C)**
  4. Organization Charts **(Appendix D)**
  5. Server Solution Bid **(Appendix E)**
  6. Terms and Conditions
  7. W-9 Form
  8. Device Warranty Information

**Appendix A: Familial Relationship Disclosure Form**

All Bidders must complete the following familial disclosure and attach this information to the bid.

By the attached sworn and notarized statement, we are disclosing the following familial relationship(s) that exist between the owner or any employee of the bidder and any member of the Ravenna Public Schools Board of Education, Superintendent, School Director or Principal. Ravenna Public Schools will not accept a Proposal that does not include this sworn and notarized disclosure statement.

Disclose any familial relationship and complete the form below in its entirety:

The following are familial relationships as described above (provide employee name, family contact name, family contact position and familial relationship or NONE.)

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Signature(s): \_\_\_\_\_ Title \_\_\_\_\_

Name of firm:

STATE OF MICHIGAN )  
 ) SS  
COUNTY OF )

On this \_\_\_\_\_, 20\_\_\_\_, before me a Notary Public in and for said county, personally appeared \_\_\_\_\_, agent of the said firm \_\_\_\_\_ and who acknowledged the same to be his free act and deed as such agent.

\_\_\_\_\_  
Notary Public



**Appendix B: AFFIDAVIT OF COMPLIANCE - IRAN ECONOMICS SANCTIONS ACT**

**AFFIDAVIT OF COMPLIANCE - IRAN ECONOMICS SANCTIONS ACT**

**Michigan Public Act No. 517 of 2012**

The undersigned, the owner or authorized office of the below-named contractor (the "Contractor"), pursuant to the compliance certification requirement provided in the Ravenna Public Schools' (the "School District") Request for Proposals For a Server Solution (the "RFP"), hereby certifies, represents and warrants that the Contractor (including its officers, directors and employees) is not an "Iran linked business" within the meaning of the Iran Economics Sanctions Act, Michigan Public Act No. 517 of 2012 (the "Act"), and that in the event Contractor will not become an "Iran linked business" at any time during the course of performing any services under the contract.

The Contractor further acknowledges that any person who is found to have submitted a false certification is responsible for a civil penalty of not more than \$250,000.00 or 2 times the amount of the contract or proposed contract for which the false certification was made, whichever is greater, the cost of the School District's investigation, and reasonable attorney fees, in addition to the fine. Moreover, any person who submitted a false certification shall be ineligible to bid on a request for proposal for three (3) years from the date it is determined that the person has submitted the false certification.

**CONTRACTOR:**

\_\_\_\_\_  
Name of Contractor

By: \_\_\_\_\_

Its: \_\_\_\_\_

Date: \_\_\_\_\_

STATE OF \_\_\_\_\_ )  
 )ss.  
COUNTY OF \_\_\_\_\_ )

This instrument was acknowledged before me on the \_\_\_\_\_ day of \_\_\_\_\_, 20\_\_\_\_,  
by \_\_\_\_\_.

\_\_\_\_\_  
,Notary Public

\_\_\_\_\_County, \_\_\_\_\_

My Commission Expires: \_\_\_\_\_

Acting in the County of: \_\_\_\_\_

**Appendix C: Certificate of Liability Insurance**

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**Appendix D: Organization Charts**

**Appendix E: Server Solution Bid Sheet**

**All bids are due by April 8th, 2019 at 9:00 a.m. Local Time**

**Name of Company** \_\_\_\_\_

**Address** \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

**Number of years that you have provided this type of service** \_\_\_\_\_  
(Please provide references)

Server Solution Bid      Purchase: \_\_\_\_\_

I agree to abide by all of the provisions stated in the specifications if awarded the "Server Solution" contract by Ravenna Public Schools.

Date: \_\_\_\_\_

Company: \_\_\_\_\_

Signature: \_\_\_\_\_

Title: \_\_\_\_\_